

MAJOR ACHIEVEMENT AWARDS

Hollywood Gala Celebrating Our Stars



OCTOBER 24, 2020 HYATT REGENCY ORLANDO

MILLION DOLLAR CIRCLE – BRONZE

- Al Salem - KB Home
- Carlos Garces - KB Home
- Edrick Ujaque - KB Home
- Janette Vazquez - Jones Homes USA
- Martha Isaza - KB Home

BEST LOGO

Production Home Builder - Mattamy Homes
Custom Home Builder & Home Remodeler - Hardwick General Contracting
Associate Member - MHM Professional Staging

BEST COLLATERAL PACKAGE

Production Home Builder - Park Square Homes – Thrive at Tarpon Bay
Associate Member - MHM Professional Staging

BEST DIRECT MAIL

Production Home Builder - Jones Homes USA – Stanton Estates
Associate Member - MHM Professional Staging

BEST PRINT AD

Production Home Builder - Jones Homes USA – Avalon Cove Grand Opening
Custom Home Builder & Home Remodeler - Hardwick General Contracting
Associate Member - MHM Professional Staging

BEST BILLBOARD

Production Home Builder - ABD Development I-4 Billboard

BEST DIGITAL PROMOTION

Production Home Builder - Richmond American Homes – Ultra Garage Digital Promotion
Custom Home Builder & Home Remodeler - Hardwick General Contracting
Associate Member - MHM Professional Staging – March Newsletter

BEST E-MAIL CAMPAIGN

Production Home Builder - Richmond American Homes – Why Rent?

BEST SOCIAL MEDIA PROGRAM

Production Home Builder - Richmond American Home
Custom Home Builder & Home Remodeler - Hardwick General Contracting
Associate Member - Mansion Windows & Doors - Instagram

BEST VIRTUAL TOUR

Production Home Builder - KB Home Orlando – Tivoli Reserve Plan 2566

BEST WEBSITE

Production Home Builder - ABD Development

Custom Home Builder & Home Remodeler - Hardwick General Contracting

Associate Member - MHM Professional Staging

BEST CAMPAIGN

Production Home Builder - Park Square Homes – Build a Brighter Future

BEST REALTOR® PROMOTION

Production Home Builder - Jones Homes USA – Online Open House

CHARITABLE EVENT OF THE YEAR

Hanover Family Builders – Hanover Helping Hands

Mortgage Originator of the Year: Jennifer Pitcher - FBC Mortgage

Insurance Agent of the Year: Michelle Delaney - LRA Insurance

Internet Salesperson of the Year: Michael Hockman - Richmond American Homes

Marketing Coordinator / Assistant of the Year: Wanessa Machado - Mattamy Homes

Sales Coordinator / Assistant of the Year: Whitney Hughes - Meritage Homes

GOLDEN HAMMER

- Blake Queckboerner - Jones Homes USA
- Cedrick McNeal - Hanover Family Builders
- Chris Cullen - Mattamy Homes
- Isaac Howell - Park Square Homes
- Jack DeFeo - Meritage Homes
- Jared Dipsiner - Meritage Homes
- Jason Henderson - Hanover Family Builders
- John Ralston - Craft/Century Homes Florida
- Josue Miranda - Richmond American Homes
- Juan Moctezuma - Craft/Century Homes Florida
- Mark Dodge - Meritage Homes
- Phil Grantham - Meritage Homes
- Rhett Williams - Meritage Homes
- Ross O'Dowd - Meritage Homes
- Steve Gallo - Craft/Century Homes Florida

MILLION DOLLAR CIRCLE – SILVER

- Arelis Couvertie - Richmond American Homes
- Blake Astgood - KB Home
- Camille Leachman - KB Home
- Caroline Taylor - ABD Development

...Continued **MILLION DOLLAR CIRCLE – SILVER**

- Georgeann Santos - KB Home
- Jacquelyn Ligon - KB Home
- Joe Cruz - KB Home
- Juan Carlos Garcia - Park Square Homes
- Juan Soto Diaz - Richmond American Homes
- Karen Lang - KB Home
- Kelley Desjardins - Park Square Homes
- Marilyn Mang - KB Home
- Natalie Brown - Richmond American Homes
- Orlando Lajas - Richmond American Homes
- Patty Hughes - KB Home
- Stephanie Kaufmann - Jones Homes USA
- Tracey Policastro - Jones Homes USA
- Trina Trott - Mattamy Homes

DESIGN AWARDS

BEST MODEL MERCHANDISING

- Builder Member / Single Family, Under \$300K: Meritage Homes – Coastal Woods: Pomelo
- Builder Member / Single Family, \$300K- \$500K: Hanover Family Builders – Delano: Preserve at Sunrise Model Home
- Builder Member / Single Family, \$500K-\$1M: Craft/Century Homes – Craft Brewer Model
- Builder Member / Multi Family: Mattamy Homes – Castlefield II at Meridian Parks

BEST MODEL MERCHANDISING

- Designer Member / Single Family, Under \$300K: Rhett Alexander – Dreamsicle at Latitude Margaritaville Daytona
- Designer Member / Single Family, \$300K- \$500K: Masterpiece Design Group – Preserve at Sunrise: Delano Model
- Designer Member / Single Family, \$500K-\$1M: Rhett Alexander – Ferncroft at The Oaks at Kelly Park
- Designer Member / Single Family, \$1M-\$1.5M: Masterpiece Design Group – Sanctuary at Twin Waters: Serenity Model
- Designer Member / Single Family, Over \$1.5M: Masterpiece Design Group – Artistry Palm Beach: Raphael Model
- *Designer Member / Multi Family: Masterpiece Design Group – Sea Breeze Cottages at The Strand*

BEST DESIGN CENTER / PRODUCT SHOWROOM

- *Builder Member: Meritage Homes – Studio M*
- *Associate Member: Ally Building Solutions*

BEST SALES / INFORMATION CENTER

- *Builder Member: Mattamy Homes – Tohoqua Sales Center*

Design Counselor of the Year: Jennifer Mascioli – Richmond American Homes

SHINING STAR

- Anna Treybich - Mattamy Homes
- Janette Vazquez - Jones Homes USA
- Linda Guerrero - Jones Homes USA
- Lisa Kilgore - Hanover Family Builders
- Michelle Brana - Park Square Homes
- Monica Tracey - Craft/Century Homes Florida
- Nadiya Jusino - Craft/Century Homes Florida
- Wanda Anderson - Jones Homes USA

CUSTOMER SERVICE

- Angel Ruiz - Hanover Family Builders
- Dwayne Wingate - Park Square Homes
- Jamiile Napoles - Jones Homes USA
- Jennifer Carmon-Miller - Hanover Family Builders
- Karla Price - Craft/Century Homes Florida
- Karen Ayala - Craft/Century Homes Florida
- Meyleen Acat - Hanover Family Builders
- Richie Martinez - Richmond American Homes
- Rita McGuire - Hanover Family Builders
- Sandra Call - Hanover Family Builders
- Sheila Gonzalez - Mattamy Homes
- Stacey Mauro - Hanover Family Builders

Construction Sales Team of the Year - Adela Santiago Crews, Tiffany Sierra, James Kaman, Isaac Howell – Park Square Homes

Rookie Salesperson of the Year: Rodney Vannasse – Meritage Homes

Marketing Manager / Director of the Year: Kathleen Pollack – Richmond American Homes

Sales Manager / Director of the Year: Misty Hinson – Mattamy Homes

MILLION DOLLAR CIRCLE – GOLD

- Adela Santiago Crews - Park Square Homes
- Alberto Arcia - Mattamy Homes
- Ali Paymayesh - Meritage Homes
- Angel Vega - Mattamy Homes
- Annette Jiminez - Richmond American Homes
- Annette Tilson - ABD Development

...Continued: MILLION DOLLAR CIRCLE – GOLD

- Ashley Brumbeloe - Mattamy Homes
- Blake Smith - Mattamy Homes
- Brad Schutz - Mattamy Homes
- Carol Woolgar - KB Home
- Christian Orellana - KB Home
- Christian Rosado - Jones Homes USA
- Colleen Reardon - Mattamy Homes
- David Biffar - Park Square Homes
- David Keim - Park Square Homes
- Deepak Goel - Park Square Homes
- Denise Nacorda - Mattamy Homes
- Densie Rapp - Park Square Homes
- Donald Cossean Jones Homes USA
- Dustin Nunnelley Richmond American Homes
- Eddie Rodriguez - Meritage Homes
- Fawn Harris - Richmond American Homes
- Frances Torruellas - Richmond American Homes
- Frank Diaz Cruz - KB Home
- Gene Daoust - Richmond American Homes
- Janet Marie Sullivan - Richmond American Homes
- Jarrett Townsend - Meritage Homes
- Jeneen Graham - Richmond American Homes
- Jessica Brigantti - Meritage Homes
- Jimmy Fernandez - Richmond American Homes
- Joe Nellis - Jones Homes USA
- Johanna Wikstrom - Mattamy Homes
- Josh Mathes - Meritage Homes
- Kaylee Jadeid - Jones Homes USA
- Laquita Milton Pugh - Richmond American Homes
- Les Anderson - Jones Homes USA
- Lesli White - KB Home
- Lilian Ponce Richmond American Homes
- Marco Calvopina - KB Home
- Mark Simo - Mattamy Homes
- Mercy Gomez - Mattamy Homes
- Pedro Arcia - Mattamy Homes
- Raquel Berberena - Craft/Century Homes Florida
- Rich Foutz - Craft/Century Homes Florida
- Richie Fortunato - Park Square Homes
- Rick Buckner - Craft/Century Homes Florida

...Continued: **MILLION DOLLAR CIRCLE – GOLD**

- Rita Estrada - KB Home
- Ronda Shively - Park Square Homes
- Ryan Musick - Richmond American Homes
- Sabrina Alicea - Park Square Homes
- Shea Krafzig - Mattamy Homes
- Sunil Deopersaud - KB Home
- Tanner Allred - Meritage Homes
- Tiffany Sierra - Park Square Homes
- Tina Lee - Jones Homes USA
- Tracee Rothstein - Jones Homes USA
- Trenton Koch - Richmond American Homes
- Twigggy Reyes - Mattamy Homes
- Wally Franquiz - Park Square Homes
- Wanda Garcia - Jones Homes USA

MILLION DOLLAR CIRCLE – TEAM GOLD

Joe Nellis, Donald Cossean, Tracee Rothstein, Christian Rosado - Jones Homes USA

Salesperson Of The Year: Jennifer Zanti - Mattamy Homes

Goba Sales & Marketing Council Member Of The Year: Alex Cardenas

MILLION DOLLAR CIRCLE – PLATINUM

- Jennifer Zanti - Mattamy Homes
- Millye Rivera - Mattamy Homes
- Patricia Castillo - Mattamy Homes
- Sanya Avazpour - Craft/Century Homes Florida
- Tom Temmel - Meritage Homes
- Warren Daoust - Craft/Century Homes Florida

TEAM PLATINUM - Tina Lee, Kaylee Jadeid, Les Anderson, Wanda Garcia - Jones Homes USA

TOP PRODUCING TEAM: Tina Lee, Kaylee Jadeid, Les Anderson, Wanda Garcia - Jones Homes USA - \$54,970,049

TOP PRODUCER: Jennifer Zanti - Mattamy Homes - \$29,976,125

DIVISION PRESIDENT OF THE YEAR: Brian Kittle - Meritage Home